

# ALIGNS SOURCING, SUPPLIERS AND DESIGN TEAMS FROM THE BEGINNING OF PRODUCT DEVELOPMENT.

Better visibility. Better control. Better decisions.

## ► Managing Risk, Costs, Performance.

Centric Product Sourcing makes true collaborative product development a reality, enabling supplier involvement and management at the earliest phase of the development cycle. Using an intuitive and secure web interface, Centric Product Sourcing provides a “single version of the truth” to global team members who can identify and compare suppliers, assess financial implications, and track status and issues.

The result? Real-time visibility of data for globally-sourced products allows development of high-quality products, quickly and accurately, with lower risk. Companies can reduce sourcing costs, improve margins and assure compliance, all without adding resources. Improved management and visibility of quoting, sampling, vendor performance and historic vendor performance allows more efficient vendor selection and improved vendor performance.

## ► Built to Deliver Value. Fast.

Centric 8 delivers real value – fast. That means 4-6 months, and in many cases sooner.

Centric 8 PLM starts by incorporating the domain expertise, processes and business practices that are common within the apparel and fast moving consumer goods industries. Centric 8 works on the principle that user acceptance and adoption are critical to achieving rapid benefit and full system value. Guided by this premise, Centric 8 includes an intuitive, easy-to-use interface that users find approachable and understandable. Finally, Product Sourcing—like every Centric 8 module—delivers robust functionality on its own. When combined with other Centric 8 modules, its real power is unlocked, unleashing synergies that assure the benefits generated by Centric 8 expand beyond the department or workgroup to the entire extended enterprise.

## CENTRIC PRODUCT SOURCING OVERVIEW

Manage costs and risks to improve product margins.

### Drive Out Unnecessary Costs

- Request, track and compare supplier-quoted costs at all stages in the product lifecycle, powering stronger negotiations and driving costs out of the supply chain.
- Compare quotes from multiple vendors to identify best cost, compliance and performance factors.

### Track and Manage Vendor Performance

- Track purchase orders and shipping dates to monitor on-time delivery and other performance metrics.
- Monitor compliance status with easy-to-use and customizable dashboards, alerts and scorecards.

### Improve Sample Production and Management

- Automate sample requests and tracking.
- Track samples through every phase of the process—from ordering, testing, packaging and evaluation, photography and production.

Style #	Number of Colorways	Style Main Materials List				Handred Garment Co LTD					Just Class					Knit Prime			
		Material	Material Supplier	Unit Cost (\$)	BOM Qty / Unit	Supplier Quote	Supplier Quote Status	FOB (\$)	Landed Cost (\$)	Compliant	Supplier Quote	Supplier Quote Status	FOB (\$)	Landed Cost (\$)	Compliant	Supplier Quote	Supplier Quote Status	FOB (\$)	Landed Cost (\$)
C3970	4	1x1 Rib - 100 Cotton - 190 gm/m2	Cosmes & Spars	2.34	Yard	Apparel - Hundred Garment Co - 100 Cotton	Approved	10.739	11.963	☑	Apparel - Just Class	Dropped	14.185	16.017	☐				
		Jersey - 100 Cotton - 190 gm/m2 - Bio-polish		0.00		Apparel - Hundred Garment Co - 60/40 Cotton / Poly Blend	In-Progress	12.265	13.617	☑	Western Glove - Just Class	Pending	14.500	14.500	☐	Apparel - Knit prime	Pending	14.185	16.0
		Jersey - 100 Cotton - 190 gm/m2 - Bio-polish		0.00	Yard	Apparel - Hundred Garment Co - 100 Cotton	Pending	11.560	11.907	☑									
C3970A	4	Jersey - 100 Cotton - 190 gm/m2 - Bio-polish		0.00	Yard	Apparel - Hundred Garment Co - 100 Cotton	Approved	10.739	13.559	☑	Apparel - Just Class	Dropped	14.185	14.185	☐				
		Jersey - 100 Cotton - 190 gm/m2 - Bio-polish		0.00		Apparel - Hundred Garment Co - 60/40 Cotton / Poly Blend	In-Progress	14.465	16.531	☑									
		Jersey - 130 Cotton - 190 gm/m2 - Bio-polish		0.00	Yard	Apparel - Hundred Garment Co - 100 Cotton													

Supplier comparisons at the quote line-item level allow best pricing for any item in the bill of materials.

► True Supplier Management with Comprehensive Visibility.

Today, staying competitive means actively managing brands, getting trend-right products to market quickly, shortening product cycle times, and increasing productivity throughout the supply chain. Centric 8 Product Sourcing opens the door to this competitive edge with enhanced visibility, allowing the sourcing, merchandising, design and production teams to work collaboratively with comprehensive, accurate, up-to-date information.

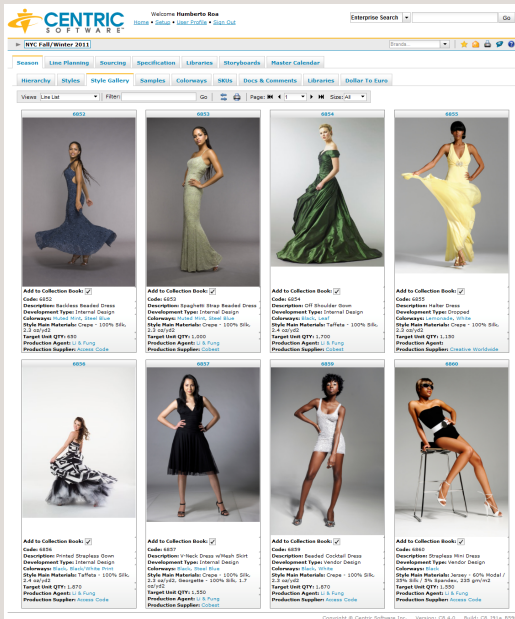
In turn, companies can exercise smart sourcing decisions, choosing suppliers in the most cost- and time-effective manner, determining when to buy from single vs. multiple sources, and aggregating material purchases across product lines for best pricing. Additionally, having full visibility, Centric Product Sourcing calculates fully landed costs, not just FOB costs. Finally, companies can exercise true supplier management and make informed decisions to minimize risk.

Centric Product Sourcing FEATURES

- Track supplier-quoted costs down to the item level and compare across multiple quotes.
- Track purchase order and shipment performance to understand on-time and other performance metrics.
- Monitor sample progress through each step in the process, from initial order to acceptance for production.
- Use dashboards and scorecards to monitor regulatory compliance, performance metrics and more.
- Calculate fully landed costs, including shipping, containerization, duties, tariff, insurance and FOB costs.

Centric Product Sourcing BENEFITS

- Enable solid pricing negotiations to drive costs out of the supply chain.
- Track vendor, supplier and factory compliance.
- Manage risk by selecting suppliers with the best records for on-time delivery, best quality rankings, etc.
- Speed the sample request and tracking process to avoid costly product development delays.



Collection Books, managed easily by merchandising staff, display the latest product options from the Centric 8 system.



Centric Software is a leading provider of product lifecycle management (PLM) solutions for makers of hard and/or soft lines in the fashion and fast moving consumer goods industries. Centric 8 delivers easy-to-use functionality to manage critical, inseparable business processes, including product development, sourcing, line planning and profitability management, through a modularized system that implements and delivers value rapidly.

**More information:** To learn more or speak with a Centric representative, call +1.408.574.7802 x399, email [centric@centricsoftware.com](mailto:centric@centricsoftware.com), or visit our web site: [www.centricsoftware.com](http://www.centricsoftware.com).